



**Application for Retail & Non Retail Investors**

Only One Application to be made either in respect of Retail Individual Category (Individuals applying for 6,666 Shares or less) Or Non Retail Investor Category (Applicants other than the retail Individual Category and Unit Trust Investor Category)

Please follow the instructions given on the reverse and use CAPITAL LETTERS.

FOR OFFICE USE ONLY			
Bank Serial No		Master Serial No	
Issue Opening Date	25	01	2016
Issue Closing Date	12	02	2016
Earliest Closing Date	25	01	2016
Date	DD	MM	YYYY

To: The Directors - Orient Finance PLC

ORIENT FINANCE PLC - INITIAL PUBLIC OFFERING

Registrars to the Issue:  
K H L Corporate Services Limited  
No. 2, Deal Place  
Colombo 03.

A Public Limited Company incorporated under the Companies Ordinance  
No. 51 of 1938 and reregistered under the Companies Act No 07 of 2007  
Company No: PB 1079 PQ

Invitation to subscribe for 71,500,000 Ordinary Voting Shares, out of which 35,750,000 Ordinary Voting Shares, constituting 50% of the Issue are available to be allotted to the Non Retail Investors (An application for an investment that does not fall under the retail Individual Investor category and Unit Trust Investor category), and 28,600,000 Ordinary Voting Shares, constituting 40% of the Issue are available to be allotted to the Retail Individual Investors (An application by an individual investor for maximum of 6,600 shares) at an Issue Price of LKR 15/- per Share PAYABLE IN FULL ON APPLICATION.

I/We, the undersigned, hereby apply for and request you to allot to me/us the number of Ordinary Voting Shares stated below on the above Offer. The amount payable on application is remitted herewith. I/We hereby agree to accept the Shares applied for, or such smaller number as may be allotted to me/us, subject to the terms and conditions contained in the Prospectus dated 8<sup>th</sup> January 2016 and the Articles of Association of the Company. I/We authorise you to procure my/our name/s to be placed on the Register of Shareholders of Orient Finance PLC for such number of Shares that may be allocated on the basis of acceptance by the Company.

Applicant/s should indicate the Applicant's CDS Account Number. Applications which do not carry a valid CDS Account No., which is not opened at the time of the closure of the subscription list (either at the time fixed for closing or earlier date if fully subscribed), or which indicate an incorrect CDS Account No. shall be rejected and no allotment will be made. If you wish to open a CDS Account you may do so prior to making the Application through any Member / Trading Member of the CSE or any Custodian Bank. Please refer the Prospectus for details. The allotted Shares would be credited to the CDS Account specified below. No Share Certificates will be issued.

Please note that your information such as Full Name, Address, National Identity Card No./Passport No., Residency will be downloaded from the CDS, based on the CDS Account Number indicated below. Such information shall take precedence over information supplied herein

1	NUMBER OF SHARES (MINIMUM OF 100 AND MULTIPLES OF 100 THEREAFTER)	PRICE (LKR)	TOTAL AMOUNT TO BE PAID (LKR)										
		15.00											
2	CDS ACCOUNT NO.												

(Please tick (✓) as applicable - if specific instructions are not indicated by tick (✓) the shares will be deposited to the trading balance account)

3	TRADING BALANCE - DO NOT DEPOSIT the Shares to my "locked" balance of the CDS account mentioned above LOCKED BALANCE - DEPOSIT the Shares to my "locked" balance of the CDS account mentioned above (I understand that the Shares in the "locked" balance WOULD NOT BE AVAILABLE FOR TRADING PURPOSE and would not be visible to the respective CDS participants)
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Mode of Payment (Please tick (✓) as appropriate). PLEASE REFER INSTRUCTIONS OVER LEAF "MODE OF REMITTANCE" IN RESPECT OF APPLICATIONS OF A VALUE OVER LKR 99,999,999/-

4	Cheque Bank Draft Bank Guarantee SLIP/RTGS Transfer	NAME OF THE BANK	NAME OF THE BRANCH	CHEQUE/BANK DRAFT/BANK GUARANTEE/SLIP/RTGS NUMBER
Please note that if you are not requesting for direct transfer via SLIPS to indicate so by stating "N/A"				

5	PLEASE STAPLE THE CHEQUE/ BANK DRAFT HERE	SOLE /FIRST APPLICANT	JOINT APPLICANTS
	STATUS (MR. / MRS. / MS. / OTHER)	1	2
	SURNAME WITH INITIALS/ NAME OF CORPORATE BODY	1	2
	ADDRESS	1	2
	CONTACT TELEPHONE NO.	1	2
	NIC/PASSPORT/COMPANY REGISTRATION NO.	1	2
	NATIONALITY (Please tick (✓) as appropriate)	SRI LANKAN    OTHER	SRI LANKAN    OTHER
	RESIDENCY (Please tick (✓) as appropriate)	RESIDENT    NON RESIDENT	RESIDENT    NON RESIDENT
	SIGNATURE(S) OF APPLICANT(S)	1	2

6	REFUND PAYMENT INSTRUCTION - Refer Instructions (Please tick (✓) as appropriate or "N/A" where not applicable)	DIRECT TRANSFER VIA SLIP/RTGS	CHEQUE SENT BY ORDINARY MAIL TO THE ADDRESS RELEVANT TO THE ABOVE CDS ACCOUNT
DETAILS FOR DIRECT TRANSFER THROUGH SRI LANKA INTER BANK PAYMENT SYSTEM (SLIP)/ REAL TIME GROSS SETTLEMENT SYSTEM (RTGS) ONLY THE APPLICANT'S ACCOUNT DETAILS MUST BE GIVEN*			
*Please provide accurate information to avoid delays in receipt of refund payments, Consult your bank branch manager regarding the account details if in doubt			
	Bank Code	Branch Code	Account Number

Name and Address of the Financier (Margin Trading Only)	Signature of Margin Provider
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7	DECLARATION IN TERMS OF THE SECTION 15 OF THE EXCHANGE CONTROL ACT OF SRI LANKA
Applicants must tick (✓) one box only	For Sri Lankan Citizens resident in Sri Lanka and Corporate Bodies incorporated in Sri Lanka in terms of Section 15 of the Exchange Control Act; I/We, the above applicant(s), of the above mentioned Ordinary Shares hereby declare that I am/We are citizens of and residents in Sri Lanka and I am/We are not acting as nominee(s) of any person(s) resident outside Sri Lanka.
	For Non-residents, foreign citizens and corporate bodies established outside Sri Lanka; I/We, the above applicant(s), of the above mentioned Ordinary Shares hereby declare that I/We have made the remittances enclosed out of funds authorized by the Controller of Exchange. Confirmation from the Bank to such effect is attached to this application.

# INSTRUCTIONS

## A. Application Form

1. Exact size photocopies of the original Application Form will also be permissible. (Provided the Application is printed on the same coloured paper).
2. Applicants applying should submit their Application Forms to the Registrars to the Issue, K H L Corporate Services Limited, No 2, Deal Place, Colombo 03.
3. Only one Application should be made by an Applicant either under Retail Individual Category or Non Retail Category. If an Applicant has forwarded more than one Application Form, it will be construed as multiple Applications and will be rejected. An Applicant of a Joint Application applying through another Application Form is also deemed to have made multiple Applications and will be rejected. An Applicant who has made an Application under a Margin Trading Account should not apply on a separate Application Form. Such Applications will also be construed as multiple Applications and will be rejected.
4. The Application should be made for a minimum of One Hundred (100) Shares or in multiples of One Hundred (100) Shares thereafter. ANY APPLICATION MADE FOR LESS THAN ONE HUNDRED (100) SHARES OR FOR A NUMBER WHICH IS NOT A MULTIPLE OF ONE HUNDRED (100) SHARES WILL BE REJECTED.
5. Applications will NOT be accepted from individuals below 18 years of age.
6. In the case of Applications made under Power of Attorney (POA), a copy of the said POA certified by a Notary Public should accompany such Applications to be lodged with the Registrars to the Issue. The original POA should not be attached.
7. Applicants, who wish to apply through their Margin Trading Account, should submit the Application in the name of the "Margin Provider/Applicant's Name" signed by the margin provider. The Applicant should state the relevant CDS Account number relating to the Margin Trading Account in the space provided for the CDS Account number in the Application Form. A photocopy of the Margin Trading Agreement must be submitted along with the Application. Please note that the margin provider can apply under its own name and such Applications will not be construed as multiple Applications.
8. In the event a particular section in this Form is not applicable, please write "N/A" in the relevant section.
9. Information such as Name, Address, NIC No. / Passport No, Residency will be downloaded from the CDS and therefore in the event of any discrepancy in the information between the CDS and the information in the Application, the information downloaded from the CDS shall prevail.

As per the Directive of the Securities and Exchange Commission made under Circular No. 08/2010 dated November 22, 2010 and Circular No. 13/2010 issued by the Central Depository System (Private) Limited dated November 30, 2010, all Shares shall be directly uploaded to the CDS and all Applicants should indicate their CDS account number. Applicants who do not have a CDS account are advised to open a CDS account prior to making the Application, in order to facilitate the uploading of allotted Shares to the CDS. UPON THE ALLOTMENT OF NEW SHARES UNDER THIS ISSUE, THE ALLOTTED SHARES WILL BE CREDITED TO THE APPLICANTS' CDS ACCOUNT SO INDICATED. PLEASE NOTE THAT SHARE CERTIFICATES SHALL NOT BE ISSUED. APPLICATIONS WHICH DO NOT CARRY THE CDS ACCOUNT NUMBER, WHICH IS NOT OPENED AT THE TIME OF THE CLOSURE OF THE SUBSCRIPTION LIST OR WHICH INDICATE AN INACCURATE/INCORRECT CDS ACCOUNT NUMBER, SHALL BE REJECTED AND NO ALLOTMENT WILL BE MADE. You can open a CDS A/C through any Member/Trading Member of the CSE as set out in Annex A of this Prospectus or any Custodian Bank.

If the Applicant has not specified that his/her Shares be deposited to his/her "locked" balance, please note that the said Shares would be deposited to the Applicant's 'trading' balance. In order to preserve the confidentiality of shareholder information and to ensure that securities are not made available for trading for those shareholders who do not want to trade the securities, the CDS would provide a mechanism where securities can be "locked" in the CDS account. The CDS would maintain two balances for each CDS account, namely a trading balance and a locked balance. The trading balance would be visible to the CDS participant and all dealings and trading would be permitted on the said trading balance, as done presently. The locked balance will not be visible to the CDS participant and all dealings on such locked balance would be suspended thereby maintaining the confidentiality of the information and also safeguarding the account holder from an unauthorized sale by a broker.

## B. Mode of Payment

Payment should be made separately in respect of each Application by way of a Cheque, Bank Draft or Bank Guarantee in the name of "Orient Finance PLC - Initial Public Offering" or SLIP or RTGS Transfers to the credit of "Orient Finance PLC - Initial Public Offering". Cheques and Bank Drafts to be crossed 'Account Payee Only'. Each Application Form should be accompanied by only one Cheque or Bank Draft or Bank Guarantee or SLIP/RTGS Confirmation and should be issued for the Full Amount indicated in the Application Form. Bank guarantees should be valid for a minimum of One (01) month from the date of opening the Issue. An Application for Shares of a value below LKR 100,000,000/- accompanied by two or more cheques or bank drafts or bank guarantees will be rejected at the outset.

Non-Resident Applicants shall make their payments through SIA / FCBU / RGFCIA Investor Accounts (please refer the Prospectus for details) together with confirmation from the bank that the payment has been made through SIA / FCBU / RGFCIA Investor Accounts (as applicable).

## C. Refunds on Applications

Where an Application is accepted only in part, the refund payment will be made to the bank account specified by the Applicant through the Sri Lanka Inter-bank Payment System (SLIPS) on or before the expiry of Ten (10) Market Days from the Issue Closing Date (excluding the Issue Closing Date) as required by the CSE Listing Rules and a payment advice shall be issued to the Applicant provided that the Applicant has submitted accurate and complete details of his/her bank account in the Application Form subject to a maximum limit of LKR 5 million for SLIPS Transfer. In the event of refunds over LKR 5 million or if the Applicant has not provided details of the bank account in the Application Form or has provided inaccurate or incomplete details of the bank account, the refund payments will be made by a crossed cheque in favour of the Applicant and sent by ordinary post at the risk of the Applicant. In the case of Joint Applications, a crossed cheque will be drawn in favour of the Applicant whose name appears first in the Application Form. Please refer Refund Cheques/Return of Application Monies in the Prospectus for further details.

## D. Forwarding Completed Application Forms

Applicants should submit their duly completed Application Forms together with the remittance for the full amount payable (Cheque or Bank Draft or Bank Guarantee or SLIP Transfers or RTGS Transfers only), enclosed in a sealed envelope addressed to K H L Corporate Services Limited, No 02, Deal Place, Colombo 03 and marked "Orient Finance PLC - Initial Public Offering" on the top left-hand corner, by post or courier or delivered by hand prior to 4.30 p.m. Local Time on the Issue Closing Date. Completed Applications could also be handed over to the Managers to the Issue, Bankers to the Issue and its designated branches or Members and Trading Members of the CSE given in Annex A of the Prospectus.

**PLEASE REFER PROSPECTUS FOR DETAILS. APPLICATIONS NOT MADE IN ACCORDANCE TO INSTRUCTIONS THEREIN WILL BE REJECTED.**